# Summary of expenditure

The proposed budget comprises the allocation of AHDB Cereals & Oilseeds levv income across theAHDB delivery functions.

## **Cereals & Oilseeds Planned** Expenditure 2017/18



Research and KE/Skills	56%
Market Development	2%
Export Development	3%
Supply Chain Integration	3%
Levy Payer Communications	10%
Digital	4%
Market Intelligence	9%
Sector Specific Admin	4%
Support	9%

To discuss our priorities and how we can help your business call: Martin Grantley-Smith, Sector Strategy Director, 024 7647 8715

To read the full AHDB Strategy visit: ahdb.org.uk/publications/ corporate.aspx



effectively support UK farmers to become globally competitive.



Demonstrate how improved knowledge of volatility and risk management can create positive outcomes as part of the business planning process.

Demonstrate the value of

loss to support lobbying or

agri-chemical products

and the impact of their

transition to non-use.



Understand the rationale behind the drop in planted area and analyse agronomic factors in competitor countries to improve UK outcomes for this crop.

## Build growers' business profitability and resilience

Increase the number of growers costing, benchmarking and forward planning.

#### ЦÒ Introduce on farm/farm scale trialling

The KE programme will deliver evidence from on farm research and set out regional relevance to increase the adoption of innovation.

## Analyse impact of loss of chemical actives Improve and increase marketing via Supply Chains

Improve communication with supply chains to enable UK growers to meet the demands of a changing market, compete for domestic feed demand (replacing imports/reducing exports), improve international performance and increase understanding of specific buying/growing contracts.



Provide UK growers with more data on suitability of varieties for global brewing and distilling markets alongside assessment of the need to rebalance regional UK grain markets.



Support the wider industry with reputational management issues and support the coordination of stakeholders and supply chains in responding to media enquiries.

# Raise awareness of consumers

Deliver educational information relating to food production via AHDB's evidence-based education and nutrition programmes.

## mprove export illing wheats and malting barley

Raise awareness of quality milling wheats and malting barleys in existing and potential overseas markets to differentiate the UK's offering from competitors and increase exports.

## Deliver competitive 🏶 commodity-traded exports

Will trust and buy

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Identify and promote the benefits of buying from the UK which could include securing preferred supplier status through consistent quality, farm assurance or transport reliability. Post Brexit, AHDB can also facilitate access to potential overseas markets



# Drive KE through the coordination of national delivery and fast implementation of R&D outputs

Increasing the visibility of and helping mitigate risks associated with innovation will help growers understand how it can deliver for their businesses.

### Extract greater value from data

Facilitate greater 🛛 🔁

commercial companies will

help ensure outputs are fit

for purpose and improve

grower perceptions of

relevance and value.

industry involvement in R&D and KE

Involving industry and

Data quality behind industry trends is critical to decision making. AHDB can help plug any future data gaps when Defra reduces its commitment to data collection. Cereals and Oilseeds' market intelligence can add further value by delivering top quality insight to drive better business decisions.

# Produce.

↓

competitive AHDB

CEREALS & OILSEEDS

→

AHDB Strategy Thoughted 2017-2020 Customer **Inspiring Success** 

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market.

Collect economic

Provide growers with options.

## Development of fungicide to combat disease

growing season.



Ensure this work remains relevant to grower needs pre and post BREXIT and drive greater awareness of variety choice through increased regional activity to help arowers meet the changing needs of the



output evidence to support the success of rotational



Address resistance and the development of new diseases, monitor and provide growers and industry with up to date information during the



# **AHDB** Cereals & Oilseeds sector board members

The main AHDB Board has delegated the responsibility to the sector board to develop the most appropriate strategies to meet the challenges of the sector; to ensure the relevant levy rate is recommended in order to provide adequate funding for the required work, to monitor strategy implementation and to approve remedies where performance deviates from plan.

The AHDB Cereals & Oilseeds sector board is comprised of levy pavers. other stakeholders from the sector and independent members. The sector board members are appointed by AHDB.

<b>Paul Temple</b> Chair	Commenced April 2015
Ian Backhouse	April 2014
Bob King	April 2014
Robert Lasseter	April 2013
George Lawrie	April 2013
Howard Leland	Dec 2014
Jane Biss	Dec 2014
David Neal-Smith	April 2014
Andrew Moir	April 2014
James Price	April 2014
Andrew Osmond	April 2016

AHDB Cereals & Oilseeds also works closely with key stakeholders, government and devolved administrations and specialist committees dedicated to research, knowledge transfer and marketing to ensure the work undertaken clearly meets the needs of levy payers.